

Tandem Diabetes Care, Inc.
Sales by Geography and Product (\$'s in thousands)
2019 and 2018

Domestic Sales by Product:

	Quarter Ended				Year Ended December 31, 2018	Quarter Ended				Year Ended December 31, 2019
	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018		March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	
Pump	\$ 17,094	\$ 21,230	\$ 28,705	\$ 48,691	\$ 115,720	\$ 36,903	\$ 48,806	\$ 52,914	\$ 66,868	\$ 205,492
Infusion sets	6,893	8,754	10,309	14,303	40,260	11,954	14,735	17,646	21,699	66,034
Cartridges	3,190	4,036	4,594	5,975	17,796	5,671	6,710	8,149	9,492	30,022
Other	100	105	112	96	413	127	120	133	158	536
Total Domestic Sales	\$ 27,277	\$ 34,126	\$ 43,720	\$ 69,065	\$ 174,188	\$ 54,655	\$ 70,371	\$ 78,842	\$ 98,217	\$ 302,084

International Sales by Product (1):

	Quarter Ended				Year Ended December 31, 2018	Quarter Ended				Year Ended December 31, 2019
	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018		March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	
Pump	N/A	N/A	\$ 2,217	\$ 5,988	\$ 8,205	\$ 9,207	\$ 16,955	\$ 10,311	\$ 5,623	\$ 42,096
Infusion sets	N/A	N/A	67	561	629	1,297	3,484	3,444	2,996	11,221
Cartridges	N/A	N/A	228	553	781	822	2,290	2,018	1,526	6,656
Other	N/A	N/A	31	32	63	14	155	42	36	248
Total International Sales	\$ -	\$ -	\$ 2,544	\$ 7,134	\$ 9,678	\$ 11,340	\$ 22,884	\$ 15,815	\$ 10,181	\$ 60,221

Worldwide Sales by Product:

	Quarter Ended				Year Ended December 31, 2018	Quarter Ended				Year Ended December 31, 2019
	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018		March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	
Pump	\$ 17,094	\$ 21,230	\$ 30,922	\$ 54,679	\$ 123,925	\$ 46,110	\$ 65,761	\$ 63,225	\$ 72,491	\$ 247,587
Infusion sets	6,893	8,754	10,376	14,865	40,888	13,251	18,219	21,090	24,695	77,255
Cartridges	3,190	4,036	4,823	6,528	18,577	6,493	9,000	10,167	11,018	36,678
Other	100	105	143	127	475	141	275	175	194	785
Total Worldwide Sales	\$ 27,277	\$ 34,126	\$ 46,264	\$ 76,199	\$ 183,866	\$ 65,995	\$ 93,255	\$ 94,657	\$ 108,398	\$ 362,305

(1) International sales commenced in the third quarter of 2018.

Quarterly and Annual Sales Information

The financial data presented in the table above for the years ended December 31, 2019 and 2018 have been derived from our audited consolidated financial statements included in our Annual Reports on Form 10-K for the respective periods, or the Annual Reports, as filed with the Securities and Exchange Commission, or the SEC. The financial data presented in the table for the quarters ended March 31, 2019 and 2018, June 30, 2019 and 2018, and September 30, 2019 and 2018, have been derived from our unaudited financial statements included in our Quarterly Reports on Form 10-Q for the respective periods, or the Quarterly Reports, as filed with the SEC. The financial data presented should be read in conjunction with the other information included in our Annual Reports and Quarterly Reports. Our historical results for any prior period are not necessarily indicative of results to be expected in any future period.