

## **Tandem Diabetes Care, Inc.**

## Years Ended December 31, 2018 and 2017

## **Use of Non-GAAP Financial Measure**

EBITDA is a non-GAAP financial measure defined as net income (loss) excluding income taxes, interest and other non-operating items and depreciation and amortization. Adjusted EBITDA further adjusts for non-cash stock-based compensation expense. This definition of Adjusted EBITDA may differ from similar measures used by other companies, even when similar terms are used to identify such measures. Adjusted EBITDA is a key measure used by the Company to evaluate operating performance, generate future operating plans and make strategic decisions for the allocation of capital. The Company presents Adjusted EBITDA to provide information that may assist investors in understanding its financial results. However, Adjusted EBITDA is not intended to be a substitute for net (income) loss.

The principal limitation of non-GAAP financial measures is that they do not necessarily reflect, and may not be a good estimate of, the amount that will actually be recorded in the Company's financial statements in accordance with GAAP. The non-GAAP financial information is not intended to be considered in isolation or as a substitute for, or superior to, financial information prepared and presented in accordance with GAAP. Following is a reconciliation of GAAP financial results to non-GAAP financial results.

## **Reconciliation of GAAP versus Non-GAAP Financial Results**

		Three Months Ended								ear Ended	
	Ma	March 31, 2018		June 30, 2018		September 30, 2018		December 31, 2018		December 31, 2018	
GAAP net income (loss)	\$	(32,693)	\$	(59,359)	\$	(34,245)	\$	3,686	\$	(122,611)	
Provision for income tax expense		-		-		-		51		51	
Other (income) expense, net		17,208		45,362		18,536		(3,177)		77,929	
Depreciation and amortization		1,493		1,405	1	1,455		1,468		5,821	
EBITDA		(13,992)		(12,592)		(14,254)		2,028		(38,810)	
Stock-based compensation expense		1,192		2,698		9,537		10,309		23,736	
Adjusted EBITDA	\$	(12,800)	\$	(9,894)	\$	(4,717)	\$	12,337	\$	(15,074)	

	Three Months Ended									Year Ended	
	March 31, 2017		June 30, 2017		September 30, 2017		December 31, 2017		December 31, 2017		
GAAP net income (loss)	\$	(23,792)	\$	(21,800)	\$	(16,035)	\$	(11,406)	\$	(73,033)	
Provision for income tax expense				-		-		8		8	
Other expense, net		2,566		2,832		2,868		1,815		10,081	
Depreciation and amortization		1,428		1,588		1,721		2,129		6,866	
EBITDA		(19,798)		(17,380)		(11,446)		(7,454)		(56,078)	
Stock-based compensation expense		2,964		5,146		2,392		2,126		12,628	
Adjusted EBITDA	\$	(16,834)	\$	(12,234)	\$	(9,054)	\$	(5,328)	\$	(43,450)	