

Tandem Diabetes Care, Inc.

Sales by Geography and Product (\$'s in thousands)

Domestic Sales by Product:

	Quarter Ended				Year Ended December 31, 2018	Quarter Ended		Year-to-Date 2019
	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018		March 31, 2019	June 30, 2019	
Pump	\$ 17,094	\$ 21,230	\$ 28,705	\$ 48,691	\$ 115,720	\$ 36,903	\$ 48,806	\$ 85,709
Infusion sets	6,893	8,754	10,309	14,303	40,260	11,954	14,735	26,689
Cartridges	3,190	4,036	4,594	5,975	17,796	5,671	6,710	12,381
Other	100	105	112	96	413	127	120	246
Total Domestic Sales	\$ 27,277	\$ 34,126	\$ 43,720	\$ 69,065	\$ 174,188	\$ 54,655	\$ 70,371	\$ 125,025

International Sales by Product:

	Quarter Ended				Year Ended December 31, 2018	Quarter Ended		Year-to-Date 2019
	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018		March 31, 2019	June 30, 2019	
Pump	\$ -	\$ -	\$ 2,217	\$ 5,988	\$ 8,205	\$ 9,207	\$ 16,955	\$ 26,161
Infusion sets	-	-	67	561	629	1,297	3,484	4,781
Cartridges	-	-	228	553	781	822	2,290	3,112
Other	-	-	31	32	63	14	155	171
Total International Sales	\$ -	\$ -	\$ 2,544	\$ 7,134	\$ 9,678	\$ 11,340	\$ 22,884	\$ 34,225

Worldwide Sales by Product:

	Quarter Ended				Year Ended December 31, 2018	Quarter Ended		Year-to-Date 2019
	March 31, 2018	June 30, 2018	September 30, 2018	December 31, 2018		March 31, 2019	June 30, 2019	
Pump	\$ 17,094	\$ 21,230	\$ 30,922	\$ 54,679	\$ 123,925	\$ 46,110	\$ 65,761	\$ 111,871
Infusion sets	6,893	8,754	10,376	14,865	40,888	13,251	\$ 18,219	31,470
Cartridges	3,190	4,036	4,823	6,528	18,577	6,493	\$ 9,000	15,493
Other	100	105	143	127	475	141	\$ 275	416
Total Worldwide Sales	\$ 27,277	\$ 34,126	\$ 46,264	\$ 76,199	\$ 183,866	\$ 65,995	\$ 93,255	\$ 159,250