

Tandem Diabetes Care, Inc.
Sales by Geography and Product
2020 and 2019

Domestic Sales by Product:

(\$'s in thousands)

| | Quarter Ended | | | | Year Ended | Quarter Ended | | | Nine Months Ended |
|-----------------------------|------------------|------------------|--------------------|-------------------|-------------------|------------------|------------------|--------------------|--------------------|
| | March 31, 2019 | June 30, 2019 | September 30, 2019 | December 31, 2019 | December 31, 2019 | March 31, 2020 | June 30, 2020 | September 30, 2020 | September 30, 2020 |
| Pump | \$ 36,903 | \$ 48,806 | \$ 52,914 | \$ 66,869 | \$ 205,492 | \$ 49,719 | \$ 56,367 | \$ 69,464 | \$ 175,550 |
| Infusion sets | 11,954 | 14,735 | 17,646 | 21,699 | 66,034 | 20,214 | 22,536 | 26,133 | 68,883 |
| Cartridges | 5,671 | 6,710 | 8,149 | 9,492 | 30,022 | 9,455 | 10,196 | 11,767 | 31,418 |
| Other | 127 | 120 | 133 | 156 | 536 | 158 | 178 | 153 | 489 |
| Total Domestic Sales | \$ 54,655 | \$ 70,371 | \$ 78,842 | \$ 98,216 | \$ 302,084 | \$ 79,546 | \$ 89,277 | \$ 107,517 | \$ 276,340 |

International Sales by Product:

(\$'s in thousands)

| | Quarter Ended | | | | Year Ended | Quarter Ended | | | Nine Months Ended |
|----------------------------------|------------------|------------------|--------------------|-------------------|-------------------|------------------|------------------|--------------------|--------------------|
| | March 31, 2019 | June 30, 2019 | September 30, 2019 | December 31, 2019 | December 31, 2019 | March 31, 2020 | June 30, 2020 | September 30, 2020 | September 30, 2020 |
| Pump | \$ 9,207 | \$ 16,955 | \$ 10,310 | \$ 5,622 | \$ 42,094 | \$ 9,816 | \$ 9,124 | \$ 9,045 | \$ 27,985 |
| Infusion sets | 1,297 | 3,484 | 3,444 | 2,996 | 11,221 | 6,246 | 7,430 | 5,118 | 18,794 |
| Cartridges | 822 | 2,290 | 2,018 | 1,526 | 6,656 | 2,233 | 3,321 | 1,761 | 7,315 |
| Other | 14 | 155 | 43 | 38 | 250 | 85 | 84 | 162 | 331 |
| Total International Sales | \$ 11,340 | \$ 22,884 | \$ 15,815 | \$ 10,182 | \$ 60,221 | \$ 18,380 | \$ 19,959 | \$ 16,086 | \$ 54,425 |

Worldwide Sales by Product:

(\$'s in thousands)

| | Quarter Ended | | | | Year Ended | Quarter Ended | | | Nine Months Ended |
|------------------------------|------------------|------------------|--------------------|-------------------|-------------------|------------------|-------------------|--------------------|--------------------|
| | March 31, 2019 | June 30, 2019 | September 30, 2019 | December 31, 2019 | December 31, 2019 | March 31, 2020 | June 30, 2020 | September 30, 2020 | September 30, 2020 |
| Pump | \$ 46,110 | \$ 65,761 | \$ 63,224 | \$ 72,491 | \$ 247,586 | \$ 59,535 | \$ 65,491 | \$ 78,509 | \$ 203,535 |
| Infusion sets | 13,251 | 18,219 | 21,090 | 24,695 | 77,255 | 26,460 | 29,966 | 31,252 | 87,678 |
| Cartridges | 6,493 | 9,000 | 10,167 | 11,018 | 36,678 | 11,688 | 13,517 | 13,528 | 38,733 |
| Other | 141 | 275 | 176 | 194 | 786 | 243 | 262 | 314 | 819 |
| Total Worldwide Sales | \$ 65,995 | \$ 93,255 | \$ 94,657 | \$ 108,398 | \$ 362,305 | \$ 97,926 | \$ 109,236 | \$ 123,603 | \$ 330,765 |

Quarterly and Annual Sales Information

The financial data presented in the tables above for the year ended December 31, 2019 have been derived from our audited consolidated financial statements included in our Annual Report on Form 10-K for the period, or the Annual Report, as filed with the Securities and Exchange Commission, or the SEC. The financial data presented in the tables for the quarters ended March 31, 2020 and 2019, June 30, 2020 and 2019, and September 30, 2020 and 2019, have been derived from our unaudited financial statements included in our Quarterly Reports on Form 10-Q for the respective periods, or the Quarterly Reports, as filed with the SEC. The financial data presented should be read in conjunction with the other information included in our Annual Report and Quarterly Reports. Our historical results for any prior period are not necessarily indicative of results to be expected in any future period.