

Tandem Diabetes Care, Inc.
Sales by Geography and Product
2020 and 2019

Domestic Sales by Product:

	Quarter Ended				Year Ended	Quarter Ended		Six Months Ended
	March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	December 31, 2019	March 31, 2020	June 30, 2020	June 30, 2020
Pump	\$ 36,903	\$ 48,806	\$ 52,914	\$ 66,869	\$ 205,492	\$ 49,719	\$ 56,367	\$ 106,086
Infusion sets	11,954	14,735	17,646	21,699	66,034	20,214	22,536	42,750
Cartridges	5,671	6,710	8,149	9,492	30,022	9,455	10,196	19,651
Other	127	120	133	156	536	158	178	336
Total Domestic Sales	<u>\$ 54,655</u>	<u>\$ 70,371</u>	<u>\$ 78,842</u>	<u>\$ 98,216</u>	<u>\$ 302,084</u>	<u>\$ 79,546</u>	<u>\$ 89,277</u>	<u>\$ 168,823</u>

International Sales by Product:

	Quarter Ended				Year Ended	Quarter Ended		Six Months Ended
	March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	December 31, 2019	March 31, 2020	June 30, 2020	June 30, 2020
Pump	\$ 9,207	\$ 16,955	\$ 10,310	\$ 5,622	\$ 42,094	\$ 9,816	\$ 9,124	\$ 18,940
Infusion sets	1,297	3,484	3,444	2,996	11,221	6,246	7,430	13,676
Cartridges	822	2,290	2,018	1,526	6,656	2,233	3,321	5,554
Other	14	155	43	38	250	85	84	169
Total International Sales	<u>\$ 11,340</u>	<u>\$ 22,884</u>	<u>\$ 15,815</u>	<u>\$ 10,182</u>	<u>\$ 60,221</u>	<u>\$ 18,380</u>	<u>\$ 19,959</u>	<u>\$ 38,339</u>

Worldwide Sales by Product:

	Quarter Ended				Year Ended	Quarter Ended		Six Months Ended
	March 31, 2019	June 30, 2019	September 30, 2019	December 31, 2019	December 31, 2019	March 31, 2020	June 30, 2020	June 30, 2020
Pump	\$ 46,110	\$ 65,761	\$ 63,224	\$ 72,491	\$ 247,586	\$ 59,535	\$ 65,491	\$ 125,026
Infusion sets	13,251	18,219	21,090	24,695	77,255	26,460	29,966	56,426
Cartridges	6,493	9,000	10,167	11,018	36,678	11,688	13,517	25,205
Other	141	275	176	194	786	243	262	505
Total Worldwide Sales	<u>\$ 65,995</u>	<u>\$ 93,255</u>	<u>\$ 94,657</u>	<u>\$ 108,398</u>	<u>\$ 362,305</u>	<u>\$ 97,926</u>	<u>\$ 109,236</u>	<u>\$ 207,162</u>

Quarterly and Annual Sales Information

The financial data presented in the tables above for the year ended December 31, 2019 have been derived from our audited consolidated financial statements included in our Annual Report on Form 10-K for the period, or the Annual Report, as filed with the Securities and Exchange Commission, or the SEC. The financial data presented in the tables for the quarters ended March 31, 2020 and 2019, June 30, 2020 and 2019, and September 30, 2019, have been derived from our unaudited financial statements included in our Quarterly Reports on Form 10-Q for the respective periods, or the Quarterly Reports, as filed with the SEC. The financial data presented should be read in conjunction with the other information included in our Annual Report and Quarterly Reports. Our historical results for any prior period are not necessarily indicative of results to be expected in any future period.