

Tandem Diabetes Care, Inc.
Sales by Geography and Product
2021 and 2020

Domestic Sales by Product:

(\$'s in thousands)

	Quarter Ended				Year Ended	Quarter Ended
	March 31, 2020	June 30, 2020	September 30, 2020	December 31, 2020	December 31, 2020	March 31, 2021
Pump	\$ 49,719	\$ 56,367	\$ 69,464	\$ 94,306	\$ 269,856	\$ 62,912
Infusion sets	20,214	22,536	26,133	30,860	99,743	27,392
Cartridges	9,455	10,196	11,767	13,924	45,342	12,765
Other	158	178	153	250	739	270
Total Domestic Sales	\$ 79,546	\$ 89,277	\$ 107,517	\$ 139,340	\$ 415,680	\$ 103,339

International Sales by Product:

(\$'s in thousands)

	Quarter Ended				Year Ended	Quarter Ended
	March 31, 2020	June 30, 2020	September 30, 2020	December 31, 2020	December 31, 2020	March 31, 2021
Pump	\$ 9,816	\$ 9,124	\$ 9,045	\$ 16,866	\$ 44,851	\$ 18,908
Infusion sets	6,246	7,430	5,118	9,222	28,016	12,734
Cartridges	2,233	3,321	1,761	2,569	9,884	5,949
Other	85	84	162	68	399	107
Total International Sales	\$ 18,380	\$ 19,959	\$ 16,086	\$ 28,725	\$ 83,150	\$ 37,698

Worldwide Sales by Product:

(\$'s in thousands)

	Quarter Ended				Year Ended	Quarter Ended
	March 31, 2020	June 30, 2020	September 30, 2020	December 31, 2020	December 31, 2020	March 31, 2021
Pump	\$ 59,535	\$ 65,491	\$ 78,509	\$ 111,172	\$ 314,707	\$ 81,820
Infusion sets	26,460	29,966	31,251	40,082	127,759	40,126
Cartridges	11,688	13,517	13,528	16,493	55,226	18,714
Other	243	262	315	318	1,138	377
Total Worldwide Sales	\$ 97,926	\$ 109,236	\$ 123,603	\$ 168,065	\$ 498,830	\$ 141,037

Quarterly and Annual Sales Information

The financial data presented in the tables above for the year ended December 31, 2020 have been derived from our audited consolidated financial statements included in our Annual Report on Form 10-K for the period, or the Annual Report, as filed with the Securities and Exchange Commission, or the SEC. The financial data presented in the tables for the quarters ended March 31, 2021 and 2020, June 30, 2020, and September 30, 2020, have been derived from our unaudited financial statements included in our Quarterly Reports on Form 10-Q for the respective periods, or the Quarterly Reports, as filed with the SEC. The financial data presented should be read in conjunction with the other information included in our Annual Report and Quarterly Reports. Our historical results for any prior period are not necessarily indicative of results to be expected in any future period.